



# Report on the evaluation process of LEVIATAD call for proposals

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<b>Summary:</b>	The following report illustrates methods, phases, and results of the process of evaluation of SMEs' applications to LEVIATAD call for proposals " <i>Supporting the Innovation and Internationalization of European small and medium-sized enterprises in the defence sector</i> ".





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## Background

The call for proposals “Supporting the innovation and internationalization of European small and medium-sized enterprises” (hereinafter ‘the Call’) is part of the activities carried out in the framework of the project “Level 1 Accelerator for Defence Sector” (acronym: LEVIATAD).

The project starts from the assumptions that there is a need to:

- **overcoming the impact of COVID-19 crisis** – since European companies and especially SMEs have faced unexpected disruption in their supply chains and for which many were totally unprepared. In this context companies are forced to adopt new processes and technologies to meet new customer expectations, and to gain or improve skills to cope with the new business circumstances.
- **Updating the EU industrial strategy** – since companies of all sizes have to fully recover from the crisis, be more resilient to future shocks and become sustainably and globally competitive. In this context the Commission has drawn three key lessons from the crisis: strengthening the Single Market resistance to disruption; analyzing and addressing strategic dependencies to boost EU strategic autonomy; fostering the green and digital transition of companies.

On the basis of the abovementioned necessities, LEVIATAD aims at creating the 1<sup>st</sup> Eurocluster of excellence in the naval defence sector following a 3-step process consisting of:

1. the mapping of naval and aero-naval defence sector’s value chain post COVID-19 crisis;
2. actions to support SMEs’ upskilling towards strategic technologic innovations;
3. measures to boost the internationalization of companies.

## 1. Objectives, investment priorities and eligible activities

The **general objective** of the call is to promote the innovation and internationalization of European small and medium-sized enterprises operating (or willing to operate) in the naval and aero-naval defence sector, through a financial mechanism intended to support small scale projects and related eligible activities in selected domains.

The selected domains, identified during the implementation of WP1, correspond to the Call’s **investment priorities**, and they have been declined as follows:

Table 1: Call's investment priorities

INVESTMENT PRIORITY	SUB-PRIORITY
<b>AUTONOMOUS SHIPS AND DRONES</b>	<ul style="list-style-type: none"> <li>- Naval drones and UAVs development;</li> <li>- submarine, surface and airborne systems development;</li> <li>- autonomous navigation;</li> <li>- drones, submarines and surface vessels detection;</li> <li>- etc;</li> </ul>
<b>COMMUNICATION and CYBERSECURITY</b>	<ul style="list-style-type: none"> <li>- Threat detection;</li> <li>- quick response to threat detection;</li> <li>- critical services development;</li> <li>- use of big data;</li> <li>- fusion/integration of data and systems;</li> <li>- electronic protection measures;</li> <li>- use of AI;</li> </ul>





	<ul style="list-style-type: none"> <li>- edge computing;</li> <li>- etc;</li> </ul>
<b>ON-BOARD EQUIPMENT DEVELOPMENT and PERFORMANCE IMPROVEMENT</b>	<ul style="list-style-type: none"> <li>- Performance optimization;</li> <li>- use of smart technologies and systems for the efficient; management in the naval and aero-naval defence industry;</li> <li>- virtual environment;</li> <li>- system connectivity;</li> <li>- crisis management;</li> <li>- etc;</li> </ul>
<b>PREDICTIVE MAINTENANCE</b>	<ul style="list-style-type: none"> <li>- Development of new technology;</li> <li>- tools for vulnerability assessment and compliance;</li> <li>- threat detection and mitigation technology;</li> <li>- technical architecture design and implementation;</li> <li>- etc;</li> </ul>
<b>WEAPON SYSTEMS</b>	<ul style="list-style-type: none"> <li>- Compatibility and connectivity of defence and weapon systems;</li> <li>- etc;</li> </ul>
<b>DECARBONIZATION OF SHIP</b>	<ul style="list-style-type: none"> <li>- Reducing CO2 by use of new energy;</li> <li>- hybrid and/or new carburants;</li> <li>- use of alternative energy carriers and power generators;</li> <li>- smart and efficient decarbonized shipping;</li> <li>- sensor development, and effective monitoring of CO2 reduction;</li> <li>- improvement of frictional resistance of vessels through: <ul style="list-style-type: none"> <li>o antifouling, low friction hull coating;</li> <li>o hull design measures;</li> <li>o hull air lubrication;</li> </ul> </li> <li>- ship propulsion and emission control systems;</li> <li>- etc;</li> </ul>

The **specific objectives** of the Call are:

- fostering innovation as well as green and digital transition of SMEs (INNOVATION);
- increasing the presence of European SMEs in the international value chains (INTERNATIONALIZATION).

Under the Call, each objective is articulated into different activities eligible for funding, to which correspond a fixed maximum amount to be granted as indicated in the table below.

*Table 2: Call's main objectives and eligible project activities*

<b>OB1: INNOVATION</b>	
<b>Fostering innovation as well as green and digital transition of SMEs</b>	
<b>Project activity</b>	<b>Lump sum (max. amount in EUR)</b>
<i>Innovation activities leading to new product, service and/or process</i>	€ 9.000
<i>Green and digital activities</i>	€ 6.000
<i>Promoting innovation by integrating mature technology</i>	€ 5.000





OB2: INTERNATIONALIZATION Increasing the presence of European SMEs in the international value chains	
<i>Project activity</i>	<i>Lump sum (max. amount in EUR)</i>
<i>Market analysis</i>	€ 5.000
<i>Access to finance, partnership and consultancy, IPR protection, building consortium agreements, etc.</i>	€ 5.000
<i>Visit to target-market outside the EU (MENA region and North America)</i>	€10.000

Only **one project proposal per SMEs** has been accepted under the Call, with a maximum grant of €20.000, awarded through the lump sums instrument. Each proposal had to include **at least two project activities** falling into one or both Call specific objectives. The **duration of each project**, regardless the number of selected activities, is 8 months (starting from the entry into force of the Sub-Grant Agreement).

## 2. Phases & Methods

The Call has unfolded into four different stages:

1. **Drafting and publication:** the drafting of the Call's text took two months circa, from May to June 2023. During this period the text has been subject to the revision of EISMEA Project Officer and Consortium partners, and adjusted on the basis of the received feedback. The final version of the document was published at the very beginning of July 2023 on the European Commission's Funding & Tender Portal, the European Cluster Collaboration Platform, and LEVIATAD project's webpage.
2. **Application phase and formation of the Evaluation Review Panel:** the Call has been open for a 2-month period, from Jul. 3<sup>rd</sup> – Sept. 4<sup>th</sup>, 2023. During this period the Consortium provided for the formation of the Evaluation Review Panel (see section 3.1), an ad-hoc organ charged with the assessment of SMEs' project proposals.
3. **Assessment of applications:** the evaluation of project proposals has occurred into two principal stages intended to ascertain, first the eligibility of companies, second the quality of submitted project proposals (for details and results see next sections). The process of evaluation took one month circa, from Sept. 5<sup>th</sup> to Oct. 13<sup>th</sup>, 2023.
4. **Communication of the results and granting phase:** following the ERP consensus on the assessment of project proposals, a final rank has been drafted and published on the project's website. On the basis of the score and the requests submitted by SMEs, the Consortium has begun to grant the pre-financing (between November and December 2023).

### 2.1. Evaluation Review Panel: formation and composition

During the application phase, LEVIATAD Consortium provided for the formation of the **Evaluation Review Panel**, whose members have been charged with the evaluation of companies eligibility and the assessment of project proposals.

The ERP is composed of 9 members, mainly internal staff from Consortium organizations; only one member has been selected externally (through a public call for evaluator) in order to support the activity of the Consortium's partner representative.



In Table 3 are listed the members of the ERP, with information concerning the Consortium's partner organization, name of the representative, and the relating position (internal or external to the LEVIATAD Consortium).

Table 3: ERP composition

CONSORTIUM ORGANIZATION	COUNTRY	EVALUATOR	POSITION
DLTM	Italy	Davide Marini	Internal
DLTM		Anna Mori	Internal
DLTM		Davide Ritarossi	Internal
TVT-SF	France	Stéphane Claisse	Internal
TVT-SF		Pierre Robineau	Internal
NAVIGO	Italy	Paolo Casini	Internal
NAVIGO		Nicola Rossi	Internal
HKKOI	Croatia	Goran Basarac	Internal
HKKOI		Bruno Grubescic	External

## 2.2. Eligibility criteria

The first stage of proposals' evaluation focused on the assessment of SMEs eligibility criteria. The list of criteria and relating explanations are provided in the table below.

Table 4: Company's eligibility criteria

<p><b>1 Being a small or medium-sized enterprise (SME)</b></p> <p>Eligible recipients of the grant are SMEs, including start-up companies (operating as an enterprise for five years or less), which are registered before 01/05/2023 (May 1<sup>st</sup>, 2023). The proof of registration as an enterprise engaging in economic activity shall be provided only by those applicants evaluated as potential grant recipients, before the signature of the grant agreement.</p> <p><i>Applicants must respect the definition SME according to the European Commission recommendation of 6 May 2003 concerning the definition of micro, small and medium-sized enterprises (2003/361). Here is provided the link to the European Commission's self-assessment tool where applicants can perform a self-check (<a href="#">SME Self-assessment tool</a>).</i></p>
<p><b>2 Be registered in a LEVIATAD's partner country, or EU-13 country</b></p> <p>Applicants must be registered in:</p> <ul style="list-style-type: none"> <li>• a LEVIATAD's partner country (Belgium, Croatia, France, Italy);</li> </ul> <p>or</p> <ul style="list-style-type: none"> <li>• one of the EU-13 countries (except Croatia): Bulgaria, Cyprus, Czech Republic, Estonia, Hungary, Latvia, Lithuania, Malta, Poland, Romania, Slovakia, Slovenia.</li> </ul>
<p><b>3 Be a member of an organization that promotes defence value chain in Europe</b></p> <p>The SME is an existing member of an international or national organization (cluster, platform, chamber, guild or similar) that promotes naval, aero-naval and defence industry as well as its value chain.</p>

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**4 Being not considered an undertaking in difficulty nor other defined situations**

Applicants must not be considered an undertaking in difficulty and must not be under bankruptcy process or liquidation procedure; a SME must not have legal proceedings administered by a court, or entered into an arrangement with its creditors. An enterprise must not be the subject of proceedings concerning the abovementioned cases or being involved in any comparable situation or procedure provided for in national legislation or regulations. Applicants must not have suspended their business activities.

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**5 Having a turnover from economic activity equal to the grant requested or higher**

Applicants must declare and, prior to the signature of the grant agreement, prove that its total turnover in the last financial year is higher or equal to the requested grant.

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**6 Having at least one person employed**

Each applicant must have at least one person employed before signing the grant agreement.

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**7 Application in English language**

Applications and annexes must be in English. Any document, even partially written in another language, will be considered not eligible. No addendums to the project application or late documentation will be accepted. It is not possible to add images or schemes to the application form.

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**8 Application submitted to the official email address**

Only project's applications submitted to the official email address ([leviatad@dlm.it](mailto:leviatad@dlm.it)) are eligible.

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**9 Application form completed in its entirety and all requested annexes submitted**

Application form completed with all requested information and all requested annexes.

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**10 Only one project application per SME**

Only one project application will be accepted per each SME.

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**11 Reference to the Digital and sustainable innovation and internationalization plan (DSIIP)**

In the project's application, applicants shall provide key information about their own Digital and sustainable innovation and internationalization plan. Any application without requested information will be rejected.

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**12 Project respecting the call's priorities**

In the application form, applicants must mark and explain how project's planned activities are related to the priorities of the call.

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**13 Requested grant amount respecting the thresholds of the call**

Intensity of financial support granted by the call:

- minimum: €10.000
  - maximum: €20.000
- 

**14 Project that presupposes at least two activities**

Each project application must foresees at least two activities as described.

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### 2.3. Quality assessment

The second stage of applications evaluation focused on the qualitative assessment of project proposals.

The list of evaluation criteria and relating description, weight, points of the awarded scores are provided in the table below.

Table 5: Call's project proposals evaluation criteria

EVALUATION CRITERIA	Weight	Points (min. -max.)	Score (max.)
<b>1. Innovativeness of the project</b> a.) The project will result in new to market innovation (product, process, service, technology); b.) the project will result in new to firm innovation (product, process, service, technology); c.) the project will have an impact on internal organization of the SME (process innovation);	1	a) 1-5 b) 1-5 c) 1-5	15
<b>2. Green transition</b> a.) The project will result in significant reductions of GHG emissions or energy savings of SME; b.) the project will result in technologies / products / services / processes with significant positive impact on the environment;	1	a) 1-5 b) 1-5	10
<b>3. Digital transition and digitalization</b> a.) The project will result in implementation of latest digital technologies in the business of an SME; b.) the project will result in new digital technologies / products / services;	1	a) 1-5 b) 1-5	10
<b>4. Internationalization</b> a.) The project has significant probability to be globally competitive; b.) SME increased sales and market recognition thanks to project implementation; c.) the project has clear strategy for financing and attracting partners for further development of the project;	1	a) 1-5 b) 1-5 c) 1-5	15
<b>5. Impact on LEVIATAD objectives and value chain formation in Europe</b> a.) The project represents new possibilities for EU development of capacities in naval, aero-naval and defense sectors; b.) the project will create positive spillover and effect on other enterprises in the sector;	2	a) 0-5 b) 0-5	20
<b>6. Relevance to naval, aero-naval and Defense sector</b> a.) Project's results have significant positive impact on LEVIATAD project and promotion of industry	2	0-5	10
<b>Maximum score to be awarded</b>			<b>80</b>

### 2.4. Scoring and awarding thresholds

Evaluation scores have been awarded based on the criteria mentioned in the section above. The maximum scores for each evaluation criterium is indicated in the last column (right side) of Table 4.



The **overall threshold**, applying to the sum of the individual scores is 60% or 48 points. Proposals with a score below 48 points have not been considered eligible for funding. Additionally, project proposals that received a score of 0 points relating to criteria 5 or 6 have not been funded regardless of the points awarded on other criteria.

Each question to be evaluated has been rated between 1 and 5 points, with the exception of criteria 5 and 6 in which, given the direct connection and relevance to both LEVIATAD project and naval defence sector, the starting score was 0; no half-points were allowed. Each sub-criterion has a dedicated weight with a view to the final score. The score concerning each criterium is the sum of the individual sub-criteria weighted scores.

The same evaluation criteria and scorings apply to all project applications.

The meaning of the scores with respect to the sub-criteria are detailed below:

- 0 (*not admissible*) – the project proposal does not comply with the objectives of the call nor is relevant to naval defence sector (only applied to criteria 5 and 6);
- 1 (*poor*) - the sub-criterion is inadequately addressed, or there are serious inherent weaknesses;
- 2 (*fair*) - while the proposal broadly addresses the sub-criterion, there are significant weaknesses;
- 3 (*good*) - the proposal well addresses the sub-criterion, but with at least one moderate weakness;
- 4 (*very good*) - the proposal addresses the sub-criterion very well, although with minor weaknesses;
- 5 (*excellent*) - the proposal successfully addresses all relevant aspects of the sub-criterion in question. Any shortcomings are minor.

### 3. Evaluation of companies' project proposals

The following sub-sections indicate in detail the procedure and main results of the applications' evaluation after each stage:

- Application phase;
- ERP applications distribution;
- SMEs eligibility check and project proposal quality check;
- awarding phase.

#### 3.1. Application phase

Following the opening period (Jul. – Sept. 2023) the Call received **34 applications**. Among these, 10% (3 applications) of submissions came from companies belonging to EU-13 countries which are not included in LEVIATAD Consortium (2 from Poland, 1 from Bulgaria).

The full list of applicants is indicated in the table below. The list includes application date, company name, country of provenience, and SME's contact point.

Table 6: List of applications and details

No.	DATE	COMPANY NAME	COUNTRY	CONTACT POINT
1	27/05/2023	MDM Team Srl	Italy	Lorenzo Marini (CEO)
2	08/08/2023	Drone Geofencing	France	Samuel Brau
3	31/08/2023	VELMARE Srl	Italy	Simone Morganti
4	01/09/2023	Leonardo Sistemi Integrati Srl	Italy	Andrea Bucchioni





5	01/09/2023	Power Group Srl	Italy	Diego Volpi
6	01/09/2023	EUPALIA	France	Vincent Joguin
7	01/09/2023	Centre d'Etudes des Signaux de Modélisation et d'Analyse des Systèmes Sarl	France	Gilles Nolibe
8	01/09/2023	Footprint Inc.	Belgium	Aagje Rappé
9	01/09/2023	CAEN Spa	Italy	Francesco Lemmi
10	04/09/2023	METACRAFT Jdoo	Croatia	Alan Cernava
11	04/09/2023	Officers on Watch Asbl	Belgium	Constantijn Martens
12	04/09/2023	Syba Europe Bb	Belgium	Francis Chlarie
13	04/09/2023	E.S.A.O.M. – C.E.S.A Spa	Italy	Luca D'Orazio
14	04/09/2023	iCat Doo	Croatia	Tomislav Uroda
15	04/09/2023	Ennovia	France	Jean-Yves Kbaier
16	04/09/2023	Italian Blue Growth Srl	Italy	Laura Parducci
17	04/09/2023	Marine Tech	France	Thierry Carlin
18	04/09/2023	Sma-RTy Sas	France	Kamel Abdelouahab
19	04/09/2023	Jimber	Belgium	Kristof Van Stappen
20	04/09/2023	Arkeocean	France	Tamara Brizard
21	04/09/2023	Sma-RTy Italia Srl	Italy	Luca Maggiani
22	04/09/2023	e-BO Enterprises	Belgium	Freek Couttenier
23	04/09/2023	Nortes Blue Doo	Croatia	Juvel Cokic
24	04/09/2023	Baltic Orbital Services Spzoo	Poland	Stanislaw Alwasiak
25	04/09/2023	Multi.engineering Maritime & Offshore Belgium Bv	Belgium	Niko Fierens
26	04/09/2023	DIPITSOLUTION	Poland	Krzysztof Smierciak
27	04/09/2023	Original Custom Components	France	Stéphane Escalier
28	04/09/2023	EDGELAB Srl	Italy	Andrea Carpinelli
29	04/09/2023	Naval Design Solutions Ltd	Croatia	Ivana Peko
30	04/09/2023	TECHVAR Sas	France	Raphael Lauzier
31	04/09/2023	Ecodrone Srl	Italy	Nicola Di Luca



32	04/09/2023	PropheSea Bv	Belgium	Tomas Van Oyen
33	04/09/2023	Visign Ltd	Bulgaria	Valentin Stavrev
34	04/09/2023	ProTubeVR	France	Jean-Christophe Dubois

### 3.2. Distribution of project proposals

In order to perform the assessment of SMEs applications, project proposals have been distributed among ERP members on the basis of the workload manageable by each representative. Additionally, to avoid potential conflict of interest in evaluating companies' applications, each member organization has been assigned with proposals coming from a different country of origin. The distribution of project proposals among ERP member is reported in Table 7.

Table 7: ERP project applications distribution

ORGANIZATION	ORGANIZATION'S COUNTRY OF ORIGIN	No. OF PROJECT PROPOSAL	PROJECT PROPOSAL COUNTRY OF ORIGIN
DLTM	Italy	6; 7; 15; 17; 18; 20;	France
		8; 11; 19; 22; 25; 32;	Belgium
TVT-SF	France	1; 3; 4; 5; 9; 13; 21; 28; 31;	Italy
NAVIGO	Italy	10; 14; 23; 29;	Croatia
HKKOI	Croatia	2; 27; 30; 34;	France
		16;	Italy
		24; 26;	Poland
		33;	Bulgaria

### 3.3. Eligibility assessment

As a result of the first round of evaluation, **32 companies** have been considered eligible, since they provided all the information required in section 1 of the application form.

Nonetheless, before granting eligibility, it has been necessary to acquire additional information to be incorporated into the applications, since 22 out of 34 applications had gaps in terms of basic information about the company. Therefore, by mutual agreement, to prevent 65% of project proposals from being rejected, between Sept. 25 and 29, 2023, the Consortium sent out requests for additional information. Within Sept. 29, 2023, the majority of enterprises responded to the request by providing the information. Unfortunately, 1 enterprise failed to respond and its application has been consequently rejected.

For reason of clarity, this section will outline only rejected proposals and the relating justification for the exclusion as indicated in the Table 8.

Table 8: List of not eligible companies (eligibility assessment)

No.	DATE	COMPANY NAME	COUNTRY	JUSTIFICATION
12	04/09/2023	Syba Europe Bb	Belgium	Incompliance with eligibility criteria
26	04/09/2023	DIPITSOLUTION	Poland	Failure to provide information upon request

### 3.4. Qualitative assessment

As a result of the second round of evaluation, **28 companies** have been considered eligible to receive financial support from LEVIATAD project. After the qualitative assessment, their project proposals have been positively evaluated. Nonetheless, 4 companies have received a score below the specified threshold and consequently rejected.

For reason of clarity, this section will outline only rejected proposals and the relating justification for the exclusion as indicated in the table below.

Table 9: List of not eligible companies (quality assessment)

No.	COMPANY NAME	COUNTRY	FINAL SCORE	JUSTIFICATION
16	Italian Blue Growth Srl	Italy	26/80	Final score below the threshold
24	Baltic Orbital Services Spzoo	Poland	35/80	Final score below the threshold
30	TECHVAR Sas	France	46/80	Final score below the threshold
31	Ecodrone Srl	Italy	46/80	Final score below the threshold

### 3.5. Applications eligible for funding and granting procedure

This section provides an overview of the final results of the Call following the process of evaluation. Table 10 lists the companies eligible for funding under the Call, including details concerning the project's name, final score received and the amount of granted financial support.

Table 10: List of awarded companies

No.	COMPANY NAME	PROJECT NAME	FINAL SCORE	FSTP AMOUNT
1	MDM Team Srl	Autonomous System for Underwater metal DetectiOn	51/80	€ 20.000
2	Drone Geofencing	Offshore aeromaritime surveillance with a swarm of ATAS UAVs	59/80	€ 20.000
3	VELMARE Srl	Enter the Naval Defense market	52/80	€ 20.000
4	Leonardo Sistemi Integrati Srl	Sonar System Internationalization Market	54/80	€ 20.000
5	Power Group Srl	Digital Wireless Distribution	54/80	€20.000
6	EUPALIA	Hierarchical Implementation of Processor Performance Optimizations for Key naval Defence Applications, with Market analysis and Patent Extension	59/80	€15.000
7	Centre d'Etudes des Signaux de Modélisation et d'Analyse des Systèmes Sarl	Device for Recognition And Geolocation of Objects by 360° visioN	68/80	€ 20.000
8	Footprint Inc.	3D printing, always maintenance on board	65/80	€ 20.000
9	CAEN Spa	CAEN	56/80	€ 20.000
10	METACRAFT Jdoo	Mine Counter Measure/Anti Submarine Warfare Vessel	53/80	€ 20.000

11	Officers on Watch Asbl	“Test Facility for Navigational Equipment Technologies, including Radar, Weapon, Communication and Augmented Vision Systems”	69/80	€ 20.000
12	E.S.A.O.M. – C.E.S.A Spa	NEW APPROACH AT THE NAVAL DEFENSE MARKET	60/80	€ 20.000
13	iCat Doo	droneCat	56/80	€ 20.000
14	Ennovia	Condition-based Optimization of Operational Life for Ship's Environmental Assets	61/80	€ 18.450
15	Marine Tech	Autonomous Landing Platform for shipborne UAVs	68/80	€ 19.000
16	Sma-RTy Sas	Vision-based navigation for drone automation	60/80	€ 20.000
17	Jimber	Network Isolation	62/80	€ 20.000
18	Arkeocean	Loitering AUVs with integration of Artificial Intelligence	53/80	€ 20.000
19	Sma-RTy Italia Srl	Position Aware NextG Security	60/80	€ 19.950
20	e-BO Enterprises	Data driven C2 for critical maritime infrastructure protection	53/80	€ 19.950
21	Nortes Blue Doo	Fast Launch and Recovery System for Naval Vessels	54/80	€ 20.000
22	Multi.engineering Maritime & Offshore Belgium Bv	Digital Twin Services for methanol fuel supply systems	51/80	€ 20.000
23	Original Custom Components	Closed cell metallic foam for smart Additive Manufacturing	57/80	€ 20.000
24	EDGELAB Srl	RESEARCH FOR EMPOWERMENT of SEA INNOVATION LEADING to IA EXPLOTATION to IMPROVE AUV NAVIGATION TOOLS	69/80	€ 20.000
25	Naval Design Solutions Ltd	Stern Appendage Flap – Efficiency Tail (aka “Whale Tail”)	54/80	€ 20.000
26	PropheSea Bv	Condition-based Optimization of Operational Life for Ship's Environmental Assets	48/80	€ 20.000
27	Visign Ltd	Drusky - skimming aero-naval drone	55/80	€ 12.000
28	ProTubeVR	Augmented Tactical Training System	51/80	€ 19.000

The **final results** of the call have been published on LEVIATAD webpage at the following link: [https://www.navigotoscana.it/wp-content/uploads/2023/11/Call-1\\_assessment-results.pdf](https://www.navigotoscana.it/wp-content/uploads/2023/11/Call-1_assessment-results.pdf)

The document containing the outcomes of the process of evaluation of applications indicates both eligible and not eligible enterprises. In any case, between Oct. 19<sup>th</sup> – 20<sup>th</sup>, a **direct communication informing about the outcome of the proposal** has been sent to each company from the Consortium official e-mail address.

Following this communication, on Oct. 30<sup>th</sup> the Consortium sent out individually to each winning company the **template of the Sub-grant Agreement (SGA)** (see section 5) to be filled in and signed in order to start the implementation of the project, and receive the payment of the pre-financing

## 4. Analytics

The following sub-sections provide summarized results of the Call from a statistical perspective.

### 4.1. Number of applications

Below is indicated the total number of applications received after the closing of the submission phase, including a detail of the eligible proposals after each evaluation stage.

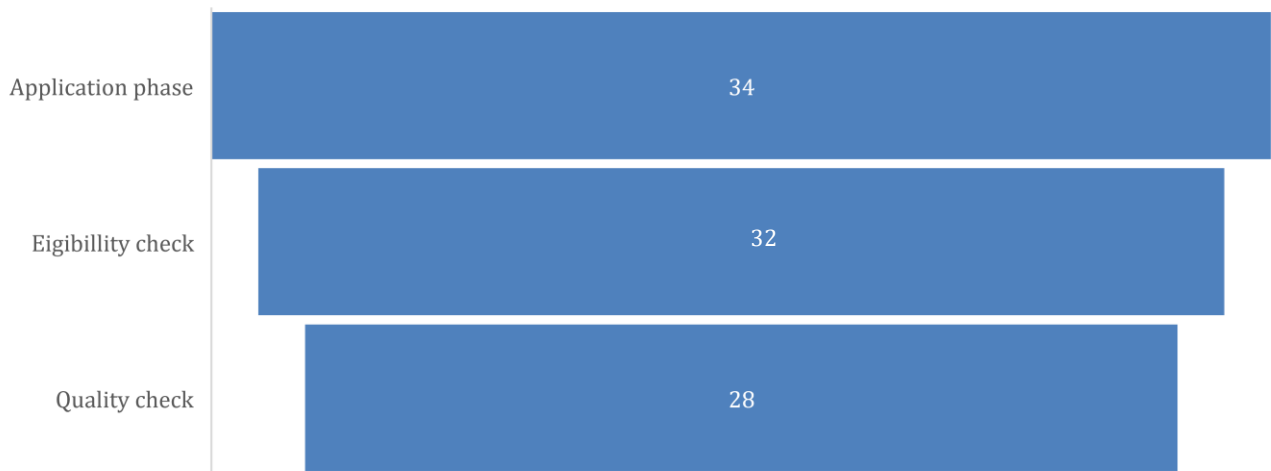


Figure 1: Total number of eligible project applications (per evaluation stage)

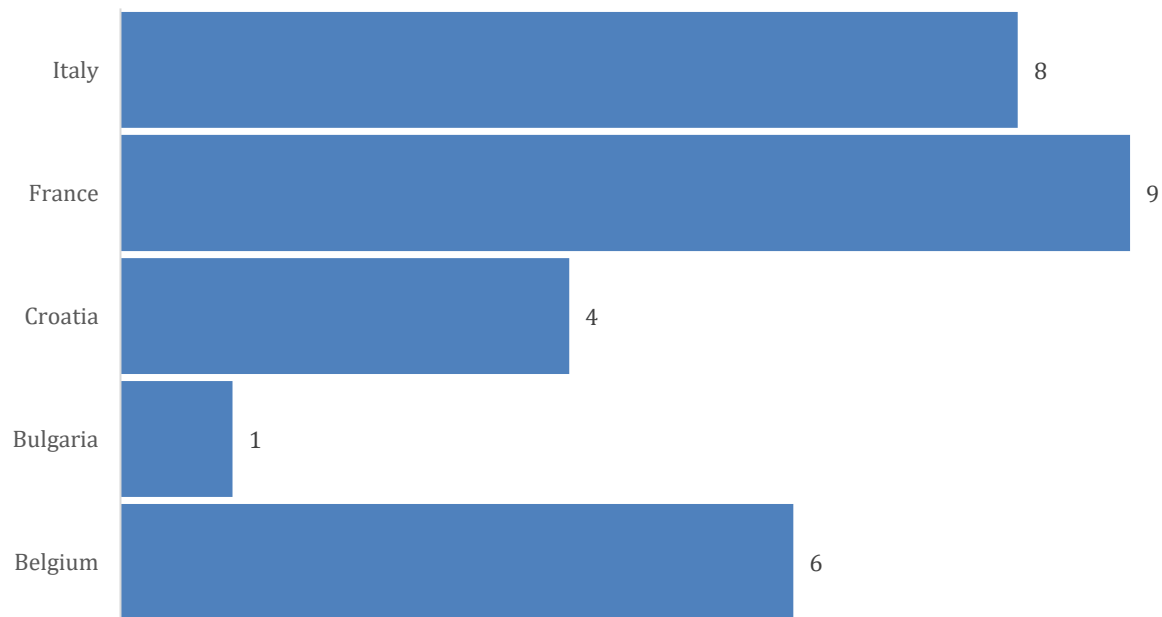


Figure 2: Total number of eligible project applications (per country)

The **total number of applications** received is 34, while at the end of the evaluation process, 28 project proposals have been considered eligible for funding (see Table 10).

Considering eligible applications only, France is the country with the highest number of projects (9) followed by Italy (8), Belgium (6), Croatia (4), and Bulgaria (1).

## 4.2. Objectives, investment priorities and project activities

This sub-section reports details concerning the objective addressed by SMEs' project proposals, relating investment priorities and project activities selected by companies.

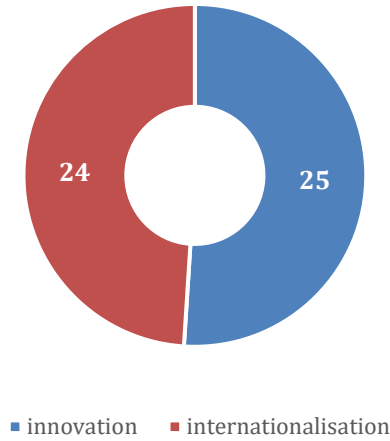


Figure 3: Call's objective addressed by eligible project proposals

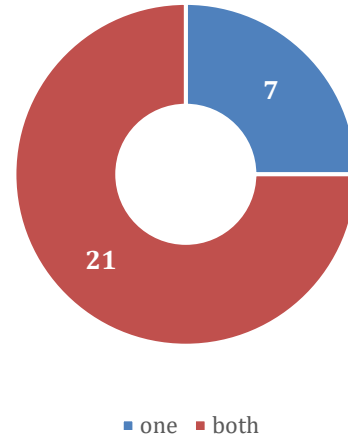


Figure 4: Call's objective selected by individual project proposals

Considering only applications eligible for funding, 7 out of 28 project proposals address just one Call's main **objective**, while 21 address both innovation (OB1) and internationalization (OB2).

From an aggregate perspective, 25 applications deal with innovation while 24 deal with internationalization.

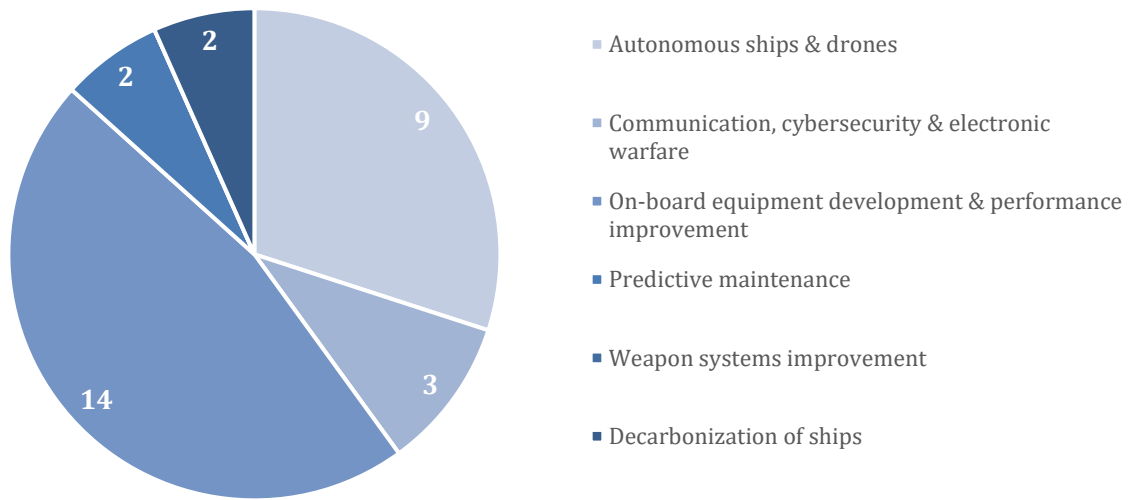


Figure 5: Call's investment priorities addressed by eligible project proposals

In terms of **investment priorities** the majority of project proposals address two domains: "on-board equipment development, and performance improvement" (14), and "autonomous ships and drones" (9). Few projects are implemented in the field of "communication, cybersecurity and electronic warfare" (3), "predictive maintenance" (2) and "decarbonization of ships" (2), while no projects concern the improvement of weapon systems.



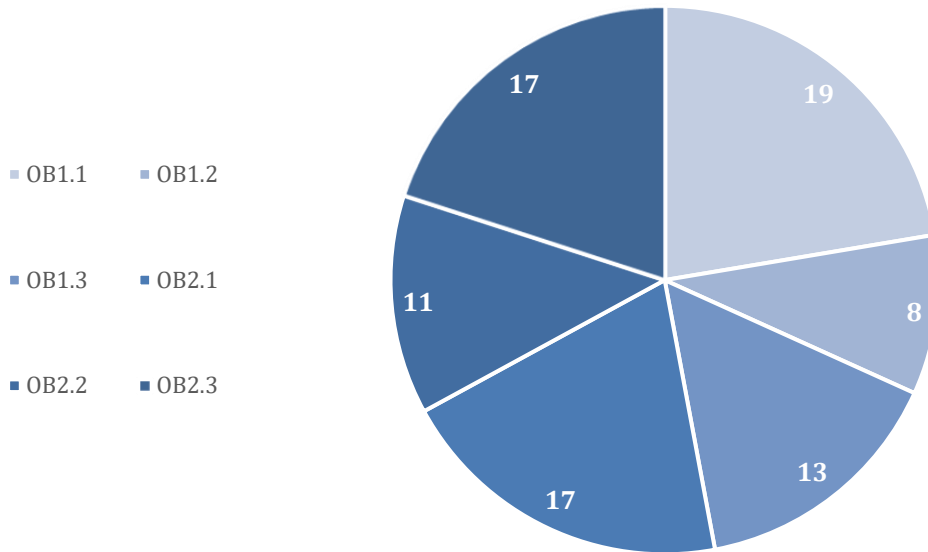


Figure 6: Project proposals' activities

**LEGENDA**

*OB1.1 – Innovation activities leading to new product, service and/or process*

*OB1.2 – Green and digital activities*

*OB1.3 – promoting innovation by integrating mature technology*

*OB2.1 – Market analysis*

*OB2.2 – Access to finance, partnership and consultancy, IPR protection, building consortium agreements*

*OB2.3 – Visit to target-market outside the EU (MENA region and North America)*

Going into more detail concerning SMEs' proposals, and considering that each project must include at least two of the activities indicated above, the majority of projects focus on three principal **activities**: "innovation activities leading to new product, service and/or process" (19), "Market analysis" (17), and "Visit to target-market outside the EU". Fewer projects concentrate on "promoting innovation by integrating mature technology" (13), "access to finance, partnership and consultancy, IPR protection, building consortium agreements" (11), "green and digital activities" (8).



## 5. Annexes

In the following pages are attached all 28 Sub-grant Agreements signed by LEVIATAD Consortium organizations' representatives (Contractors) and awarded SMEs (Beneficiaries). Additionally, a summary table (Table 11) is provided in order to have a comprehensive overview of projects' implementation period (start – end), due reporting dates and payments amounts and schedule.

The **period of projects' implementation** has been set to 8 months from the entry into force of the SGA.

An SGA enters into force on the date it is signed by both the Contractor (a member of the LEVIATAD Consortium) and the Beneficiary (the Company). With few exceptions, almost all SGAs entered into force within the first two weeks of November 2023. In any case, all projects will mandatorily terminate on August 1<sup>st</sup>, 2024.

Table 11 contains information on SMEs' project proposals as follows:

- **BENEFICIARY** – indicates the SMEs part in the SGA;
- **FSTP awarded** – indicates the total amount of the awarded financial support to third parties;
- **CONTRACTOR** – indicates the LEVIATAD Consortium organization who signed the SGA;
- **SGA (sending date)** – indicates the date the SGA has been sent to the beneficiary for signature;
- **ENTRY INTO FORCE** – indicates the date into which the SGA has been signed by both the Contractor and the Beneficiary. It corresponds to project's starting date;
- **TERMINATION** – indicates the date the SGA will terminate its provisions. It corresponds to project's termination date;
- **PRE-FINANCING (amount)** – indicates the amount of the pre-financing to be paid to the Beneficiary. It corresponds to 40% of the total FSTP awarded to each company;
- **PRE-FINANCING (payment)** – indicates the date into which the Contractor has paid the pre-financing;
- **MID-TERM REPORT (due date)** – indicates the deadline for the submission of the mid-term report;
- **FINAL REPORT (due date)** – indicates the deadline for the submission of the final report;
- **BALANCE (amount)** – indicates the amount of the final payment to be transferred to the Beneficiary. It corresponds to 60% of the total FSTP awarded to each company;
- **BALANCE (payment due date)** – indicates the deadline for the final payment of the balance.



Table 11: Sub-grant Agreements and projects' information

BENEFICIARY	FSTP awarded	CONTRACTOR	SGA (sending date)	ENTRY INTO FORCE	TERMINATION	PRE-FINANCING (amount)	PRE-FINANCING (payment)	MID-TERM REPORT (due date)	FINAL REPORT (due date)	BALANCE (amount)	BALANCE (payment due date)
MDM Team Srl	€ 20.000	DLTM	30/10/2023	10/11/2023	09/07/2024	€ 8.000	13/11/2023	15/04/2024	08/08/2024	€ 12.000	31/08/2024
Drone Geofencing	€ 20.000	TVT	30/10/2023	09/11/2023	08/07/2024	€ 8.000	28/11/2023	15/04/2024	07/08/2024	€ 12.000	31/08/2024
VELMARE Srl	€ 20.000	NAVIGO	30/10/2023	17/11/2023	16/07/2024	€ 8.000	11/12/2023	15/04/2024	15/08/2024	€ 12.000	31/08/2024
Leonardo Sistemi Integrati Srl	€ 20.000	NAVIGO	30/10/2023	15/11/2023	14/07/2024	€ 8.000	11/12/2023	15/04/2024	13/08/2024	€ 12.000	31/08/2024
Power Group Srl	€ 20.000	NAVIGO	30/10/2023	15/11/2023	14/07/2024	€ 8.000	11/12/2023	15/04/2024	13/08/2024	€ 12.000	31/08/2024
Eupalia	€ 15.000	TVT	30/10/2023	13/11/2023	12/07/2024	€ 6.000	28/11/2023	15/04/2024	11/08/2024	€ 9.000	31/08/2024
CeSigma	€ 20.000	TVT	30/10/2023	15/11/2023	14/07/2024	€ 8.000	28/11/2023	15/04/2024	13/08/2024	€ 12.000	31/08/2024
Footprint Inc	€ 20.000	DBC	30/10/2023	6/11/2023	05/07/2024	€ 8.000	06/12/2023	15/04/2024	04/08/2024	€ 12.000	31/08/2024
CAEN Spa	€ 20.000	NAVIGO	30/10/2023	15/11/2023	14/07/2024	€ 8.000	11/12/2023	15/04/2024	13/08/2024	€ 12.000	31/08/2024
METACRAFT Jdoo	€ 20.000	HKKOI	30/10/2023	07/11/2023	06/07/2024	€ 8.000	11/12/2023	15/04/2024	05/08/2024	€ 12.000	31/08/2024
Officers on Watch Asbl	€ 20.000	DBC	30/10/2023	13/11/2023	12/07/2024	€ 8.000	06/12/2023	15/04/2024	11/08/2024	€ 12.000	31/08/2024
ESAOM CESA Spa	€ 20.000	NAVIGO	30/10/2023	15/11/2023	14/07/2024	€ 8.000	11/12/2023	15/04/2024	13/08/2024	€ 12.000	31/08/2024
iCat Doo	€ 20.000	HKKOI	30/10/2023	13/11/2023	12/07/2024	€ 8.000	11/12/2023	15/04/2024	11/08/2024	€ 12.000	31/08/2024
Ennovia	€18.450	TVT	30/10/2023	03/11/2023	02/07/2024	€ 7.380	28/11/2023	15/04/2024	01/08/2024	€ 11.070	31/08/2024
Marine Tech	€ 19.000	TVT	30/10/2023	10/11/2023	09/07/2024	€ 7.600	28/11/2023	15/04/2024	08/08/2024	€ 11.400	31/08/2024
Sma-RTy Sas	€ 20.000	TVT	30/10/2023	21/12/2023	01/08/2024	€ 8.000	21/12/2023	15/04/2024	30/08/2024	€ 12.000	31/08/2024
Jimber	€ 20.000	DBC	30/10/2023	06/11/2023	05/07/2024	€ 8.000	06/12/2023	15/04/2024	04/08/2024	€ 12.000	31/08/2024
Arkeocean	€ 20.000	TVT	30/10/2023	17/11/2023	16/07/2024	€ 8.000	28/11/2023	15/04/2024	15/08/2024	€ 12.000	31/08/2024
Sma-RTy Srl	€ 19.950	DLTM	30/10/2023	06/11/2023	05/07/2024	€ 7.980	13/11/2023	15/04/2024	04/08/2024	€ 11.970	31/08/2024
e-BO Enterprises	€ 19.950	DBC	30/10/2023	20/11/2023	19/07/2024	€ 7.980	06/12/2023	15/04/2024	18/08/2024	€ 11.970	31/08/2024
Nortes Blue Doo	€ 20.000	HKKOI	30/10/2023	08/11/2023	07/07/2024	€ 8.000	11/12/2023	15/04/2024	06/08/2024	€ 12.000	31/08/2024
Multi.Engineering Maritime & Offshore Belgium	€ 20.000	DBC	30/10/2023	14/11/2023	13/07/2024	€ 8.000	06/12/2023	15/04/2024	12/08/2024	€ 12.000	31/08/2024
Original Custom Components	€ 20.000	TVT	30/10/2023	03/11/2023	02/07/2024	€ 8.000	28/11/2023	15/04/2024	01/08/2024	€ 12.000	31/08/2024
EDGELAB Srl	€ 20.000	DLTM	30/10/2023	09/11/2023	08/07/2024	€ 8.000	13/11/2023	15/04/2024	07/08/2024	€ 12.000	31/08/2024
Naval Design Solutions Ltd	€ 20.000	HKKOI	30/10/2023	08/11/2023	07/07/2024	€ 8.000	11/12/2023	15/04/2024	06/08/2024	€ 12.000	31/08/2024
PropheSea	€ 20.000	DBC	30/10/2023	14/11/2023	13/07/2024	€ 8.000	06/12/2023	15/04/2024	12/08/2024	€ 12.000	31/08/2024
Visign Ltd	€ 14.000	DLTM	30/10/2023	06/11/2023	05/07/2024	€ 4.800	13/11/2023	15/04/2024	04/08/2024	€ 7.200	31/08/2024
ProTubeVR	€ 19.000	TVT	30/10/2023	27/11/2023	16/07/2024	€ 7.600	15/12/2023	15/04/2024	15/08/2024	€ 11.400	31/08/2024